YorDrive

FOR RENTAL COMPANIES AND CAR OWNERS

Rent out more cars. With less work.



Join YorDrive, the car-rental marketplace for Jordan. We bring the customers. You run the cars.

Confidence, every mile.

بثقة، في كل مشوار

THE PROBLEM

Renting cars is hard work today

Most rental offices run on phone calls and WhatsApp. That makes it hard to grow.

Cars wait on quiet days

A car in the lot earns nothing, but you still pay for it.

Bookings get lost

Calls, WhatsApp and paper notes are hard to track. Mistakes happen.

No-shows cost you the day

A customer cancels late or never comes, and the car stays empty.

Hard to be found online

Ads and a website take time and money that small offices don't have.



WHAT IS YORDRIVE

One place where Jordan rents cars

Customers find, compare and book cars from many partners. You get the bookings.



Rental companies

List your fleet: self-drive or with a driver, daily or monthly. Every branch, every car.

Private car owners

Rent your own car with you or your driver at the wheel, and earn on your free days.

Customers

Locals and visitors book on the website or the iPhone app, in Arabic or English.

HOW IT WORKS

Four simple steps

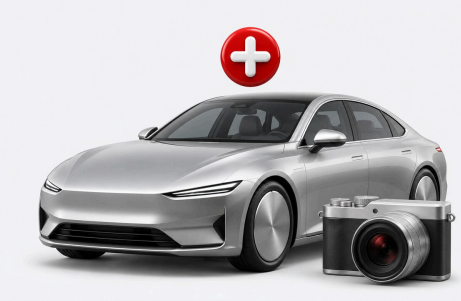
From sign-up to your first booking. No technical skills needed.



1

Sign up

Sign up with your phone number and send your papers.



2

List your cars

Add each car with photos, prices and your rules.



3

Get bookings

Customers book. You accept, or use instant book.



4

Get paid

The customer pays the rest to you at pickup.

BENEFIT 1 · MORE BOOKINGS

More customers see your cars

When someone looks for a car in Jordan, your cars are right there.

Seen across Jordan

Your cars show in every search that matches them.

Easy to find

Customers filter by city, dates, car type and price, then book.

Found on Google and AI search

Each car gets its own page that search engines can read.

Stand out

Paid plans can feature your cars at the top, marked Sponsored.



BENEFIT 2 · PARTNER DASHBOARD

Run your whole business in one place

One simple dashboard replaces the notebook, the spreadsheet and the phone calls.



Fleet

Every car and every unit

Bookings

Accept, check in, check out

Calendar

Every car's days at a glance

Branches

Hours, cars and delivery zones

Staff

Owner, manager, agent roles

Drivers

Papers, languages and tasks

On your computer and on your phone

BENEFIT 3 · PRICING CONTROL

You set your own prices

Your cars, your prices, your rules. Change them any time from the dashboard.

Daily and monthly prices

Set cheaper rates for longer stays, if you want.

Your extras

Driver, delivery, extra driver and other options, at your price.

Your rules

Mileage, deposit, fuel and minimum days: you decide.

Clear for customers

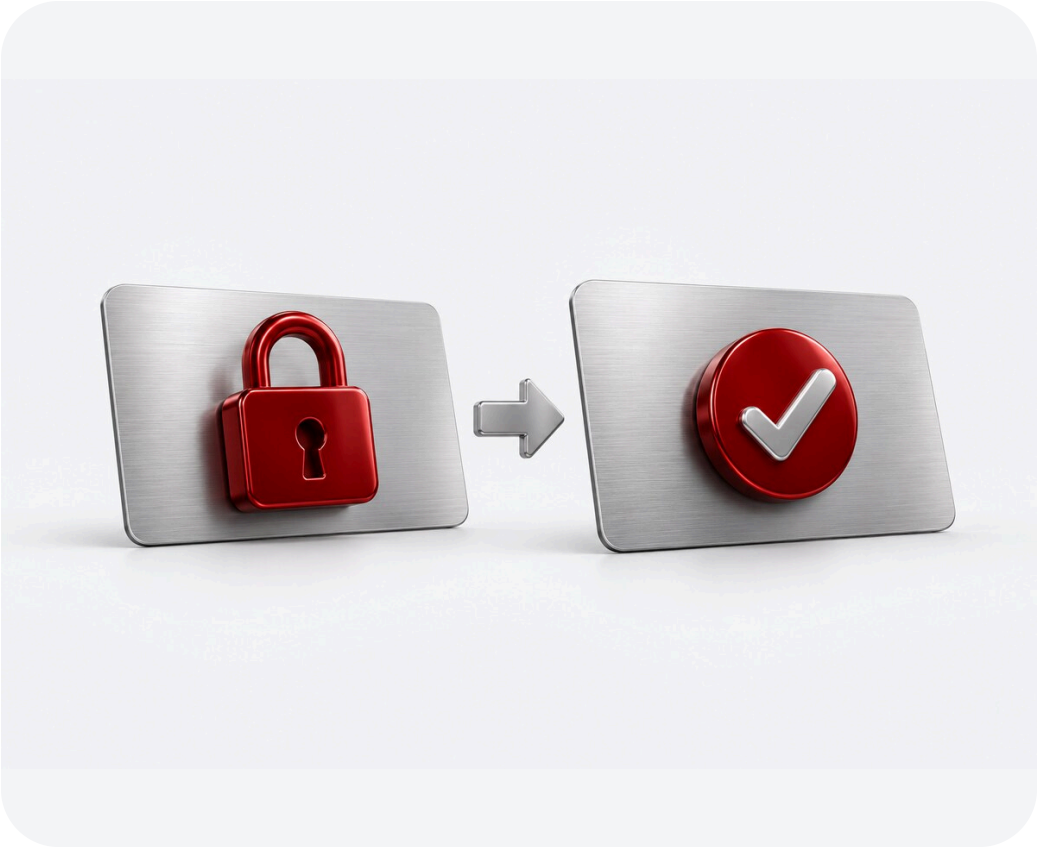
They see the full price before they pay. No card surcharges.



BENEFIT 4 · REQUEST TO BOOK

You say yes. Then the money moves.

Every booking is safe for both sides: the money is ready before you confirm.



1 — Customer taps Pay
The card is held, not charged.

2 — You accept
The held amount is taken. The booking is confirmed.

3 — You decline, or time runs out
The hold is released. No refunds to chase.

Cars always ready? Use instant book, where your plan allows it.

BENEFIT 5 · PAYOUTS AND STATEMENTS

Clear money, paid to your bank

You always know what you earned, what we took, and when you get paid.

Most money comes at pickup

The customer pays you directly: cash, card, CliQ or a payment link.

Monthly payouts

Your YorDrive balance goes to your bank (IBAN) or CliQ every month.

Payout on request

Need it sooner? Ask for a payout any time from the dashboard.

A statement every month

Every booking, fee and payout. Download as PDF, Excel or CSV.



BENEFIT 6 · REVIEWS AND TRUST

Good service builds your name

Happy customers leave reviews. Good reviews bring more customers.



Real reviews only

Only customers who finished a trip can leave a review.

Three ratings

The company, the car and the driver, after every trip.

Reply to every review

Answer in public and show customers that you care.

Fair both ways

You rate customers too, privately, so bad customers are known.

BENEFIT 7 · WEBSITE AND IPHONE APP

Customers book in Arabic or English

A modern website and iPhone app that make booking your car quick and easy.

Website and iPhone app

The same cars and the same prices on both.

Arabic and English

Full right-to-left Arabic on every screen, and full English.

Light and dark mode

Easy to read, day or night, on any phone.

Fast checkout

Two steps to book, with Apple Pay or a card.



BENEFIT 8 · YORDRIVE BUSINESS

Your own booking website

For rental companies: your own website, with your brand. Paid plans with a free trial.



Your brand

Your logo, colours, photos and pages.

Your address

yourname.yordrive.com or your own domain.

Your money, your choice

Use your own payment gateway, or let YorDrive collect.

Simple guest booking

Car and dates, then name and phone, then one code.

With or without the marketplace

Choose per car where it is listed, and its price.

SECURITY AND SAFETY

Safe for you, your cars and your money

Every person, car and payment is checked, so you can rent with confidence.

Verified partners and cars

Every partner, car and driver is checked.

Verified customers

Phone-code sign-in and driver checks.

Fraud checks

Risky payments are stopped before they start.

Private contacts

Phone numbers show only after confirmation.

Digital check-in and out

Photos and signatures at pickup and return.

Fair disputes

Deposits and charges are kept with evidence.



CUSTOMER REACH

Customers from Jordan and abroad

We start in Amman and Queen Alia Airport. Aqaba comes next.

Jordanians abroad

Home for the summer. Long rentals, family cars.

Gulf visitors

Summer and Eid holidays. SUVs and cars with a driver.

Western tourists

Spring and autumn road trips to Petra and Wadi Rum.

Residents

All year: weekends, weddings, a car during repairs.

Monthly renters

Expats, NGO and company staff. One to twelve months.



MARKETING · CHANNELS 1 TO 5

10 channels bring customers to you

We run the marketing, and it is included. Here are the first five: online and in the media.



1

Social media

Facebook, Instagram and TikTok ads for people in Jordan and abroad.



2

Media and press

News, TV, radio and launch events tell people about YorDrive.



3

Influencers

Travel creators share real trips: Petra, Wadi Rum, the Dead Sea.



4

Google search

People who search "car rental Amman" in Arabic or English find us.



5

SEO and AI search

Pages for every city and car type, shown by Google and AI assistants.

Travel trade and big clients

Five more channels bring bigger and longer bookings through our partners.



6

GDS and aggregators

Global booking systems and comparison sites bring tourists from abroad.



7

Travel companies

Travel agencies and tour operators book cars for their travellers.



8

Corporate partners

Companies and NGOs rent cars for staff and visitors, often monthly.



9

Hotels and airport

Hotels send their guests to us. Partners meet customers at the airport.



10

WhatsApp and the app

Offers to customers who opted in. The iPhone app brings them back.

SIMPLE COSTS

You pay only when you earn

No booking, no cost. We earn a commission only when a customer books your car.

Free
to join

Free
to list your cars

Commission
only on bookings

Plan	Plan fee	Daily rentals	Monthly rentals
Basic	Free	**15%**	**10%**
Pro	Companies: 19 JOD a month Private owners: 5 JOD a month	**12%**	**9%**
Pro Plus	Companies: 49 JOD a month	**10%**	**8%**

Launch defaults for Jordan, set per market. Minimum commission 2 JOD per booking. YorDrive pays the card fees. Paid plans open at public launch; until then, new partners join as Founding partners.

EXAMPLE BOOKING

3 days × 25 JOD = 75 JOD

Customer pays online now

11.250 JOD

YorDrive's commission (15%)

Customer pays you at pickup

63.750 JOD

Plus a refundable deposit, paid to you

ONBOARDING

Start in five easy steps

Joining is simple, and our team helps you at every step.

1. **Sign up with your phone**
   One code by SMS or WhatsApp. No password to remember.
2. **Choose your type**
   Rental company, or private car owner.
3. **Send your papers**
   Your company papers, or your ID and licence. We tell you which ones.
4. **We check and approve**
   Our team reviews your papers and helps if something is missing.
5. **Add your cars**
   Each car is checked with its registration, then goes live.



SUPPORT

We help you every step

Real people who speak your language, and clear guides inside the dashboard.

Arabic and English support

Talk to us on WhatsApp, or open a ticket from the dashboard.

Help inside the dashboard

The help link on each screen opens the right guide.

Help to set up

Founding partners get free setup and a photo session for their cars.

A named contact

Pro Plus partners get their own account manager.



QUESTIONS

Questions partners ask

Short answers to what partners ask us most.



Does it cost money to join?

No. Joining and listing are free. You pay commission only on bookings.

Who sets the prices?

You do, for every car and every season.

Can I say no to a booking?

Yes. The card is only held until you accept. Decline, and the hold is released.

What if a customer doesn't show up?

The online payment is kept, and you get your share of it.

Can a private car owner join?

Yes. You rent your car with you or your driver at the wheel.

When do I get my money?

Most of it at pickup. The rest goes to your bank or CliQ every month.

WHY JOIN NOW

Become a Founding partner

A special offer for the first partners, before public launch.

0 JOD

plan fee for the first 6 months

12%

commission on daily rentals (9% monthly)

Locked

Pro price for 12 months after that



- **Pro benefits: badge, featured cars, instant book**
- **Free setup help and a photo session**
- **Places are limited**

YorDrive

YorDrive

JOIN US

Join YorDrive today

More bookings. Less work. Money you can see.



1 Contact us

by phone, WhatsApp or email

2 Sign up

we help you send your papers

3 List

your first car

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OUR OFFICE

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Sunday to Thursday, 9:00 AM to 6:00 PM